

# Canon

CANON FINANCIAL SERVICES, INC.

# THE ULTIMATE MARCH MADNESS!

0%  
60-MONTH FMV  
.0167

Canon imagePROGRAF  
&  
OCE' ColorWave/PlotWave

Promotion exclusive for:

**First-time customers to CFS with  
a minimum 2 Years in Business**

**CFS Competitive Take-out**

1. Replacing non-Canon with Canon
2. Switching a competitive leasing company to CFS

#### Eligibility Requirements:

1. Valid on transactions PO Issued by March 31, 2018 and funded by April 15, 2018.
2. This promotion is valid for new customers to CFS who **DO NOT** have an active lease with CFS, for customers replacing non-Canon equipment with Canon, or for switching customers from a competing leasing company to CFS.
3. Funding up to 150% MSRP for transactions up to \$100,000. Funding up to 125% MSRP for transactions over \$100,000. Amounts that exceed the MSRP limits must be blended using appropriate standard \$1.00 published CFS lease rate factors.
4. Minimum of 2 years time in business.
5. Eligible transactions must include one of the following "Proof of Take-out" items dated within 90 days of new transaction date: customer invoice, customer signed removal slip, buyout quote, return letter, service ticket or a copy of an active lease agreement.
6. For CFS Competitive Take-out, proof of take-out document must contain the customer name, the name of the dealer who placed the original competitive equipment take-out device and the model and serial number of the competitive take-out device.
7. Cannot be combined with any other CFS promotion or rate reduction. 0% transactions are not eligible for quarterly rebate promotions.
8. Rates valid on all new Canon imagePROGRAF, OCE' ColorWave/PlotWave large format printers. All standard CFS MSRP blending rules and FMV pricing terms and conditions apply.
9. Excludes Canon U.S.A., Inc. Authorized Dealers. Backordered units shipped after the promotion period do not qualify.
10. Leasing is provided by Canon Financial Services, Inc., ("CFS"), a wholly owned subsidiary of Canon U.S.A., Inc.
11. All lease transactions are subject to credit approval and acceptance of all required lease documentation by CFS.

Contact Your CFS Account Representative at: (800) 220-8880  
LargeFormatApps@cfs.canon.com